

BLACK & VEATCH MANAGEMENT CONSULTING, LLC

# C2M Implementation


PROVEN EXPERTISE AND AWARD-WINNING EXECUTION



CIS  
IMPLEMENTATIONS  
HAVE HIGH IMPACT,  
COST AND RISK —  
BLACK & VEATCH  
IS THE PARTNER TO  
HELP MANAGE THIS  
TRANSITION




WHY OUR CLIENTS SELECT BLACK & VEATCH



### In-depth


Understanding of Utilities




Became Silver Partner with Oracle® Utilities C2M

## Clarity™

Proprietary solution and project accelerator that reduces risk and complexity






### 15+ Years

CIS Experience


### 3

CIS Awards



## Award


Winning QA Methodology



## 2012

## >40

Successful CIS-related Implementations





# How We Are Different

## PROVEN CIS EXPERTISE AND TOOLS

CLARITY™ is a preconfigured Oracle® implementation solution that leverages our proprietary implementation tools, methodologies, templates and industry experience.

This solution enables utility leaders to focus on their business process transformation efforts rather than technical configurations.

## LEADING PRACTICE TESTING

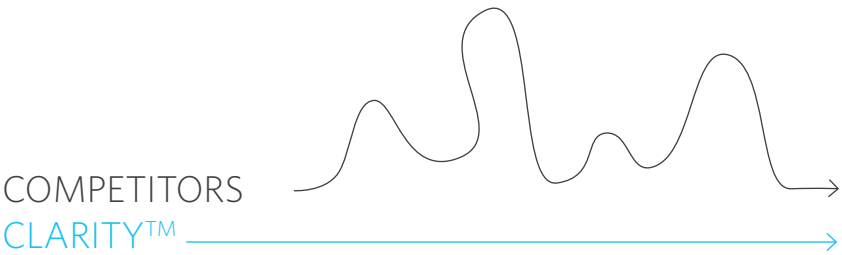
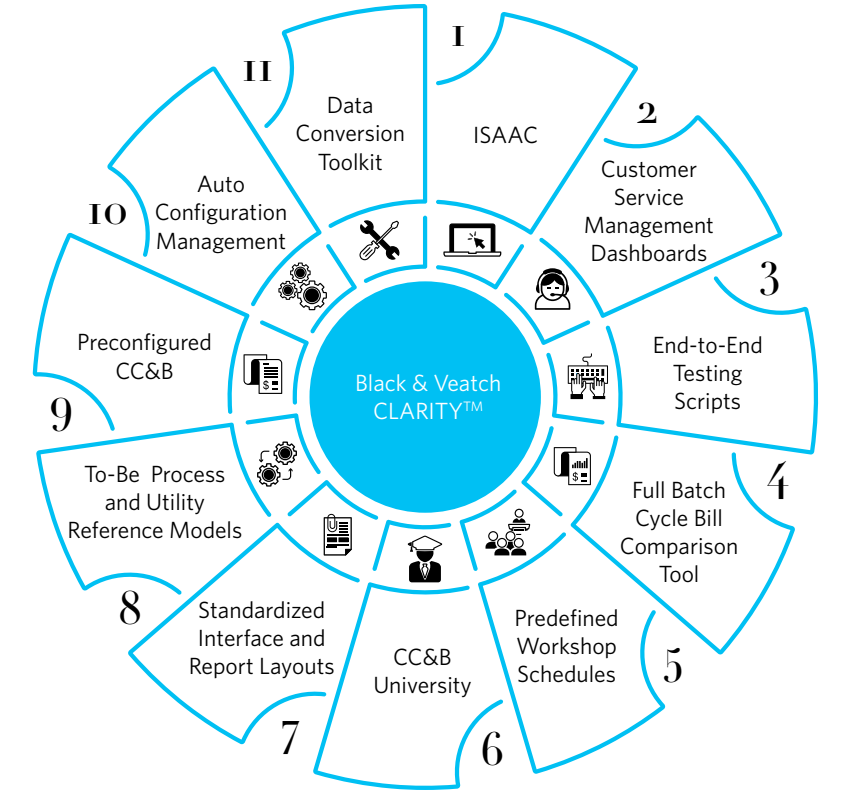
Compare testing complements traditional testing to deliver more robust validation.



- Integration Test:

  - Analyst selected scenarios
  - Target foreseen conditions including extended lifecycle, as well as 'negative' testing of conditions not expected
  - Number of cases tested constrained by effort to design and execute them
- Compare Test:

  - Very high volume of cases - many repetitive, but made manageable by approach
  - Covers ALL production scenarios (not just what an analyst believes is necessary)
  - Limited to conditions actually experienced in production



- ✓ Accomplished in less time
- ✓ Reduces risk and cost

## BLACK & VEATCH AND ORACLE®

Black & Veatch was the first company to achieve Oracle Partner Network's Specialized distinction in North America for Oracle Utilities C2M (formerly known as Oracle CC&B) —a status we have maintained since 2013. This distinction is recognition in delivering Oracle solutions through proven success, business results and competency development.

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